



ANNUAL REPORT 2017-18

We envision compassionate, inclusive, and equitable communities where all individuals have the opportunity to thrive.





The best illustration of PathPoint's year in 2017-2018 is the phrase, ***"The individual is at the heart of all that we do."*** The past year included our merger with Crescend Health, new mission and vision statements, new strategic plan, three new Project SEARCH sites, and

expanded programs and opportunities across five counties. We accomplished this growth solely with the goal of providing the best individualized, people-centered support we can to each of the 2,701 people we partner with every day. Each person is so important to us and we are most proud of our hard work supporting each one to live the life they choose. Thanks to all our partners who help us support the individuals in our programs!

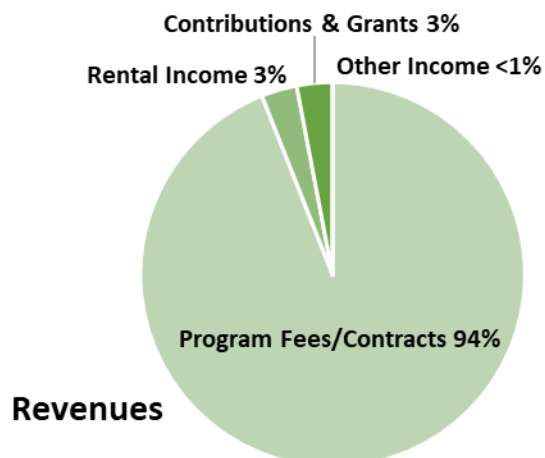
Sincerely,

Harry Bruell, President & CEO



Four interns from the first Project SEARCH class in San Luis Obispo County graduated from the work-immersion program for young adults with disabilities. They completed a one-year program combining daily work experience at the Embassy Suites by Hilton with classroom training. The interns completed rotations in engineering, housekeeping, and food/beverage, gaining job skills and earning certificates in food handling, first aid, and CPR. All four interns were hired by Embassy Suites by Hilton upon graduating!

2017-18 Financial Summary



REVENUES

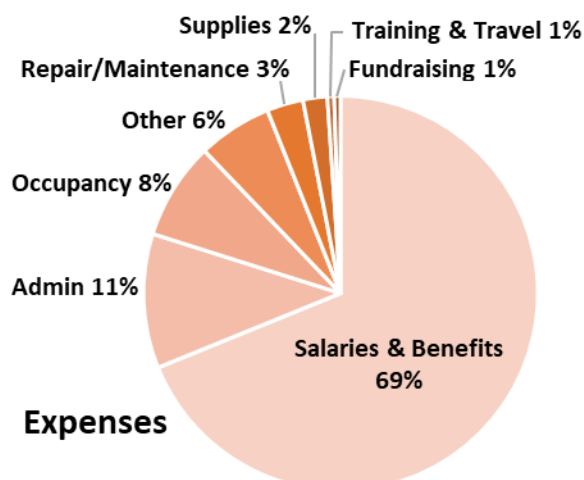
Program Fees/Contracts	\$23,085,927	94%
Rental Income	\$684,064	3%
Contributions & Grants	\$773,545	3%
Other Income	\$30,274	0%

Total Revenues	\$24,573,810	100%
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EXPENSES

Salaries & Benefits	\$16,869,476	69%
Repair & Maintenance	\$681,731	3%
Occupancy	\$1,939,984	8%
Supplies	\$484,668	2%
Training & Travel	\$136,396	1%
Other Expenses	\$1,490,506	6%
Fundraising	\$126,823	1%
Administration	\$2,699,773	11%

Total Expenses	\$24,429,357	100%
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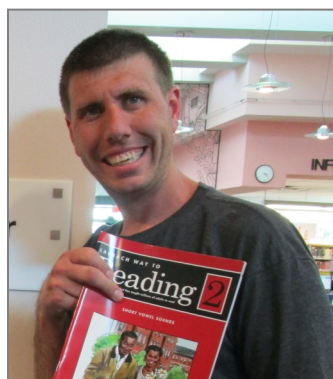
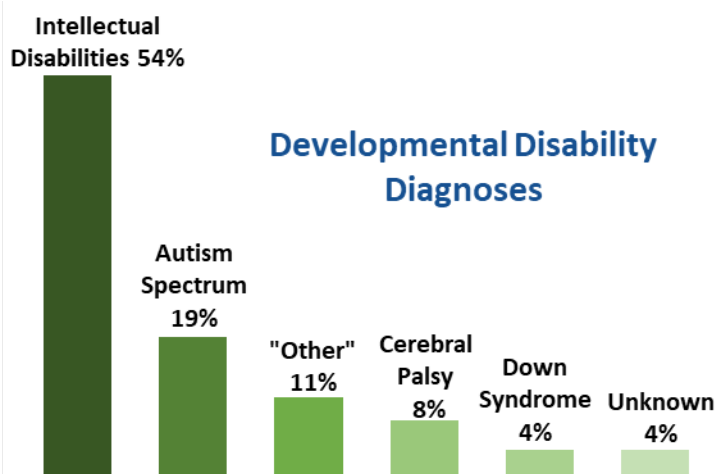




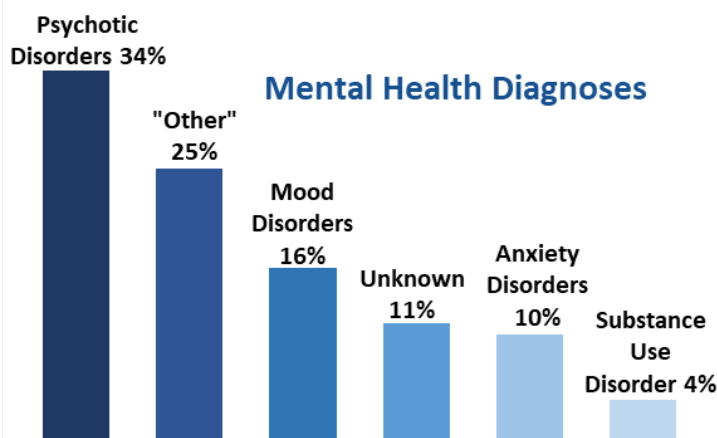
In partnership with Santa Maria Transit, members of the PathPoint Integrated Work program in North Santa Barbara County maintain all of the bus stops in the city and the large Transit Center. PathPoint and the transit company received recognition for their partnership from the Department of Rehabilitation at the annual Disability Employment Awareness Awards!



Artists supported by PathPoint gave the Santa Barbara Airport an original painting depicting the airport campus. It was a gift of appreciation for providing job opportunities to people with disabilities through our partnership for the last twelve years. The large painting is displayed prominently near baggage claim at the airport.



Logan moved into his own apartment after graduating from one of our Independent Living residences in Los Angeles. He worked with staff to meet his personal goals and improve his living skills such as exercising, cooking, and reading. Now, while living in his own home, Logan enjoys going to the local gym with a friend he met in the PathPoint program.



When Jasmin enrolled in our Youth Networked Services program, she was pregnant. After she completed the Career Exploration Workshop, Jasmin decided to pursue her dream of working in the medical field. She started the intensive Certified Nurse Assistant (CNA) program at Ventura Training Institute. With the support of her case manager, Jasmin graduated at the top of her class, gave birth to a healthy baby boy, and is currently working as a CNA.



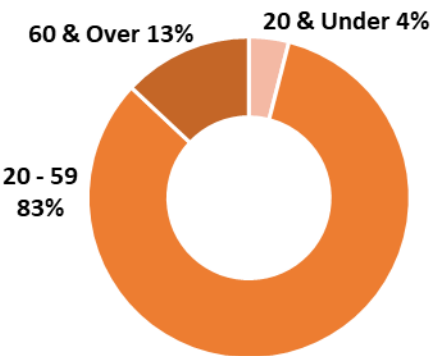
When Christine moved into one of our Behavioral Health residences near the city college, she decided to go back to school. She studied hard for four years with help from her PathPoint case manager to address her mental health symptoms and graduated this year with her Adult High School Diploma. Looking ahead, Christina will pursue her dream of working in the medical field and is enrolled in college courses.



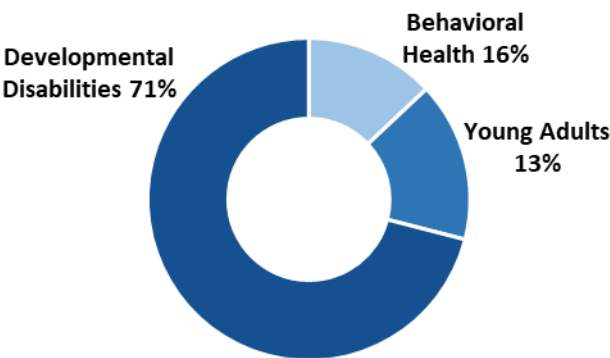
This year, Daniel received Home Depot’s Presidential Apron, the company’s highest award, in honor of his 20+ years of work and his outstanding customer service and work ethic! PathPoint’s job coaching supports Daniel in taking on several job duties at the store in Bakersfield including store tours, kid’s workshops, and the annual Christmas tree lot. Over the years, Daniel has required less support and soon will not need his job coach at all!

Supporting people in living the life they choose
2,701 individuals supported in 2017-18

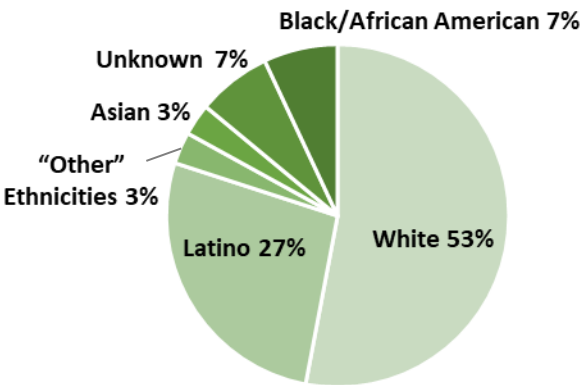
Age



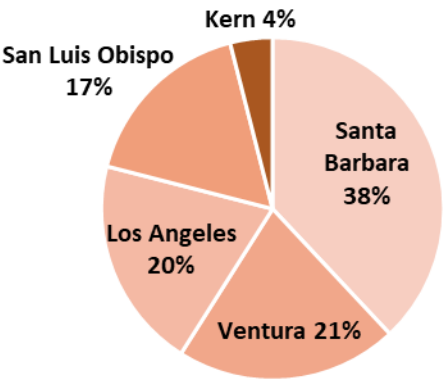
Services



Ethnicity



County



PathPoint Services & Locations

Developmental Disabilities: Kern, Los Angeles, San Luis Obispo, Santa Barbara, & Ventura Counties
Behavioral Health: Santa Barbara & Ventura Counties | **Young Adults:** Santa Barbara & Ventura Counties