



# ANNUAL REPORT 2016-17



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#### PathPoint Services and Locations

**Developmental & Physical Disabilities:** Kern, Los Angeles, San Luis Obispo, Santa Barbara, & Ventura Counties  
**Behavioral Health:** Santa Barbara & Ventura Counties | **Disadvantaged Youth:** Santa Barbara & Ventura Counties

# VOICES OF PATHPOINT



## Loving Life

"I've been in PathPoint's housing for over 5 years. With practice and support, I've gotten better at cooking healthy meals and like participating in social events hosted by myself or others. I also work at Sprouts Farmers Market through PathPoint's employment program. I've learned a lot from both services and I'm happy to be a resident." -Baheejah, PathPoint Los Angeles



## Changing Her Own Future

Elena, a first-generation immigrant, sacrificed her education to help support her disabled single mother. Elena graduated high school at 23 and found employment assistance through PathPoint's Youth Networked Services in Ventura County. After completing both a paid internship and Phlebotomy class, Elena says she wouldn't know what to do without the opportunity PathPoint provided her for her future. Elena is currently employed at a medical group.



## A Message from Harry

"I'm incredibly thankful to be part of PathPoint and to have joined such an amazing community. I have met many extraordinary people during my short time here and have deep respect for each employee, client and person supported. PathPoint has a rich history of excellence across five counties and I'm honored to be part of its next chapter. I look forward to working alongside each of you to support PathPoint." - Harry Bruell, President & CEO



## A Warm Welcome

Tracey was recently hired at Rabobank Arena, in Kern County. Not only did the staff make accommodations, but they have welcomed Tracey as part of the family and quickly grew a strong bond. The arena was recently awarded for their work supporting people with disabilities.



## 30 Years of Stability

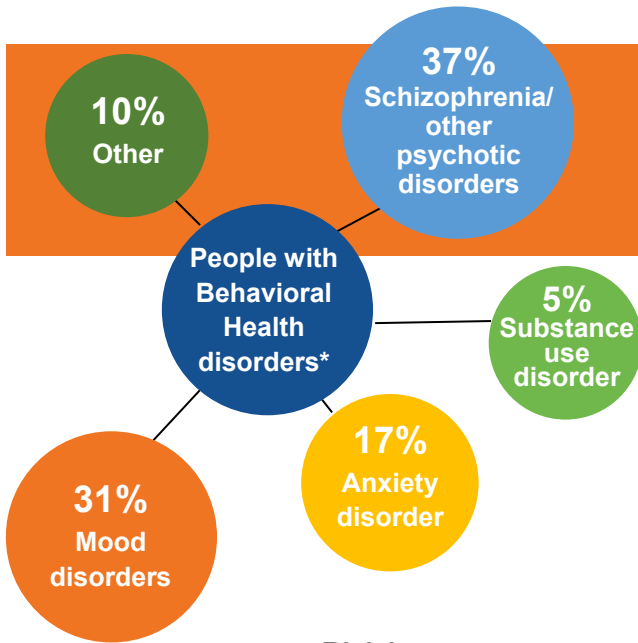
Marcus has been with PathPoint for 30+ years. He receives case management through Behavioral Health as well as job coaching and housing. Marcus currently works as a custodian at the Behavioral Health office in Santa Barbara. "If it wasn't for PathPoint, I would be homeless. I couldn't do it on my own. PathPoint taught me the skills I need to live independently."- Marcus



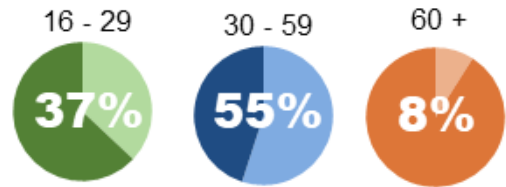
## Model Employees

Terravant Wine Company, PathPoint participants Monty and Joseph, and PathPoint Employment Specialist Jon, were recognized by Assemblyman Jordan Cunningham, Congressman Salud Carbajal, and the Department of Rehabilitation for their work, at the 2017 Disability Employment Awards Breakfast in Santa Maria.

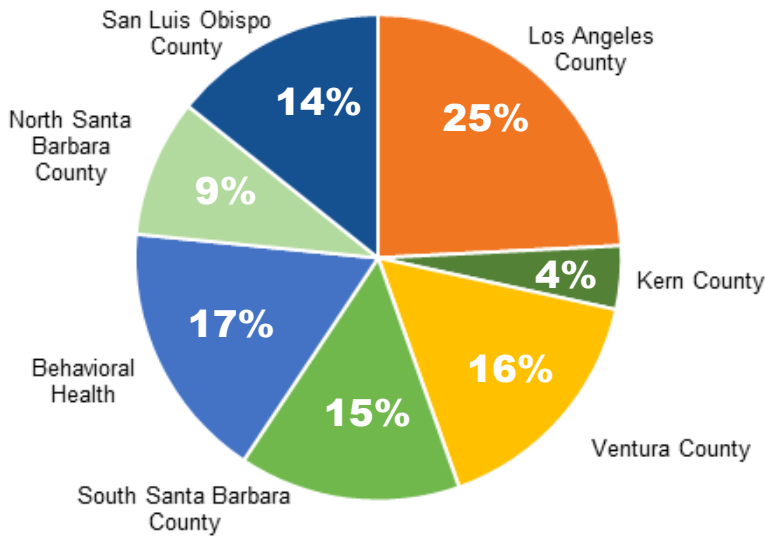
# 2,397 PERSONS SERVED



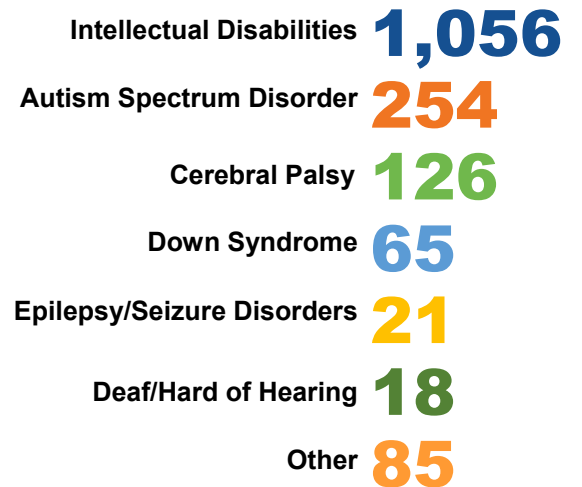
## Age



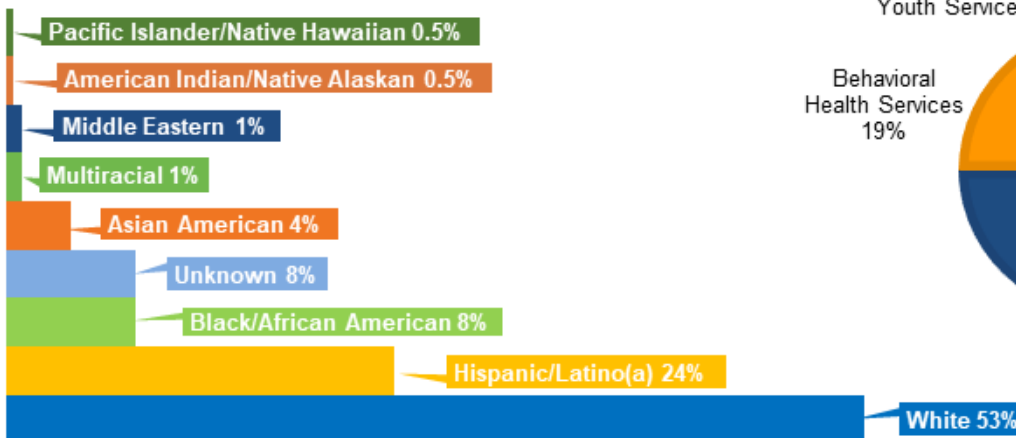
## Division



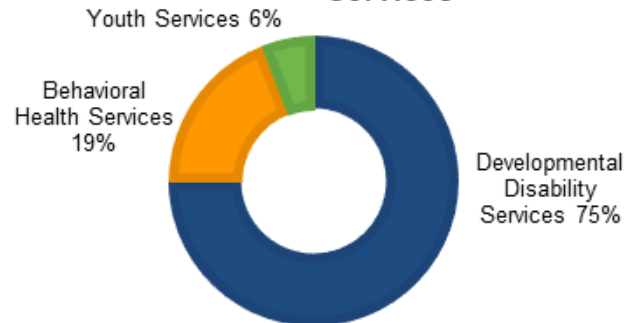
## People with Developmental Disabilities\*



## Ethnicity



## Services\*



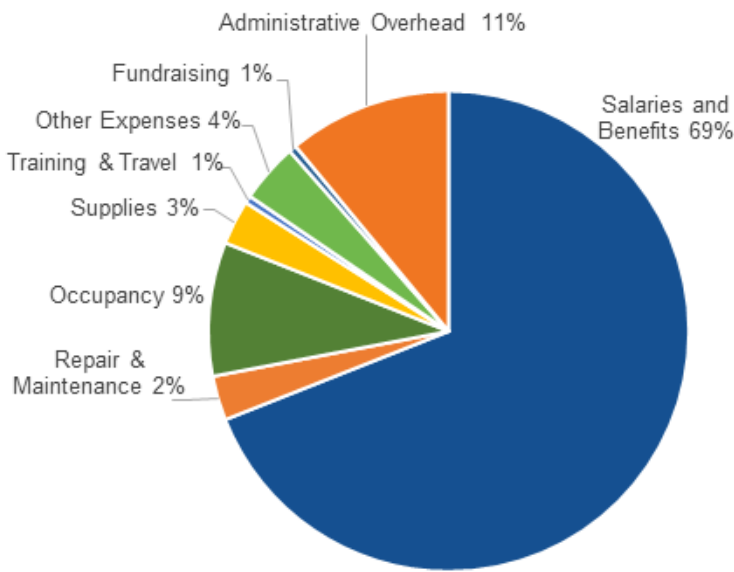
\*Includes duplicates

# FINANCIAL SUMMARY



Assistive Technology is the new frontier. South Santa Barbara service recipient Greig has made remarkable progress in unlocking his communication skills. His parents remarked that he has spoken more clearly in the past two years than in his previous 20 years.

## EXPENSES



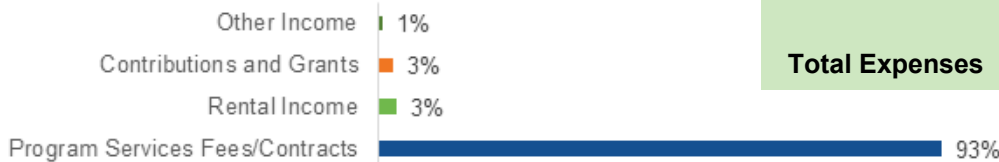
## REVENUES

Program Fees/Contracts	\$22,586,511	93%
Rental Income	\$763,339	3%
Contributions & Grants	\$643,012	3%
Other Income	\$221,152	1%
<b>Total Revenues</b>	<b>\$24,205,014</b>	<b>100%</b>

## EXPENSES

Salaries & Benefits	\$16,016,141	69%
Repair & Maintenance	\$644,956	2%
Occupancy	\$2,069,600	9%
Supplies	\$619,004	3%
Training & Travel	\$122,454	1%
Other Expenses	\$1,098,369	4%
Fundraising	\$127,676	1%
Administrative Overhead	\$2,588,153	11%
<b>Total Expenses</b>	<b>\$23,286,353</b>	<b>100%</b>

## REVENUES



Relying on their safety training, PathPoint San Luis Obispo residential tenants Richard and Tiffany assisted an elderly neighbor who was choking. Richard called 911 and Tiffany, CPR and First Aid-certified, helped the neighbor dislodge the item with abdominal thrusts. Thanks to Tiffany and Richard for their quick actions and response in caring for a neighbor in need!

